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For Immediate Release

InduSoft, HMW and Applied Data Systems Introduce Industrial Software HMI/SCADA on a RISC-based Platform

BOSTON, MASSACHUSETTS — November 19, 2002 — Three companies are demonstrating a joint SCADA technology at the Embedded Systems Conference in Boston from November 19 - 20. The demo will be shown at Applied Data Systems' booth #717. The demonstration features InduSoft Web Studio, one of the most powerful SCADA systems with Web integration. Without any additional tools, InduSoft Web Studio creates Web-based and native Windows NT/2000/XP and CE applications in an integrated environment, powered by Applied Data System's Graphics Client Plus, a RISC-based StrongARM™ system, known for its low power-consuming application-ready design.

The demo shows how a state-of-the-art single board RISC system can be combined with modern, web-based modular software and a sleek, industrial design to provide end users with an HMI/SCADA Control device at a fraction of the cost of typical 'proprietary' systems.

InduSoft, Ltd., an international company with Sales, Development, and Support offices in Austin, TX offers a powerful family of industrial software products for developing Web-enabled Microsoft® Windows®-based HMI/SCADA applications for process supervision, automation, and embedded systems. InduSoft Web Studio takes full advantage of Internet connectivity, allowing users to create graphical interfaces that incorporate real-time, dynamic and animated graphic screens, trends, alarms, reports, and recipes and to manage their applications remotely using a



standard Web Browser. InduSoft Web Studio includes an embedded Web server for integrated delivery and to facilitate automated data exchanges with imports and exports to XML format.

InduSoft Web Studio applications interface with industrial I/O systems and other Windows applications in a run-time environment using ODBC, DDE, NetDDE, OPC, or TCP/IP protocols. The station processes scan data from a variety of connected devices and then react to, display (locally or on Web Thin Clients), store, and upload the data.

HMW Enterprises is an experienced industrial integrator, able to supply customers with one or ten thousand integrated hardware-software solutions for application in factory, point of sale, and other markets. HMW is an authorized reseller of ADS, InduSoft and other technologies – like Citrix – as well. Their systems can be seen across the nation in tool booths, factories and process plants.

Applied Data Systems (ADS), a Columbia, Maryland-based company, is a leading developer of “application-ready” Intel StrongARM® and XScale®-based systems, used for powering PDAs, mobile, wireless and Internet-connected portable applications. With its family of proven custom and off-the-shelf embedded systems, ADS specializes in bringing customers products to market quickly and effectively within a few months. ADS’ Graphics Client Plus is one of the most versatile and richly featured RISC-based embedded single board computer systems. The GC+, an ideal “application-ready” system includes 3 serial ports, CAN, Ethernet and ADSmart IO. For more information, see http://www.applieddata.net/products_gcplus.asp

About Applied Data Systems

Applied Data Systems (ADS) is a US-based designer and manufacturer of RISC-based application-ready systems used to power mobile, wireless and Internet-connected applications. ADS’ family of systems is known for their rich IO and low-power consuming formats. Established in 1985, ADS products have been proven in fleet, defense, retail, telecommunications, and



medical device markets. ADS is a Gold-level partner in Microsoft's Windows Embedded Partner program. For more information, contact: sales@applieddata.net, <http://www.applieddata.net>

About HMW

Founded in 1965, HMW provides both standard and custom-engineered HMI hardware solutions. HMW offers a complete product line ranging from Touchscreen Displays through Windows 2000, NT, XP, CE and Thin Client operator stations. HMW is best known for OEM custom solutions. Private branded HMW hardware is being used in applications ranging from Point of Sale stations to drilling platforms in the North Sea. HMI, the acronym trademarked by HMW in 1994, is now considered the industry standard when discussing operator controls.

About InduSoft

Founded in 1997, InduSoft provides a powerful family of industrial software products for developing applications in process supervision, automation, and control for Windows 2000, NT, XP, and CE operating systems. InduSoft develops tools and technologies that empower people and companies to develop graphical interfaces, integrate Web browsers, and take advantage of Internet/intranet connectivity. Currently, more than 8,000 InduSoft HMI, Scada, control and data acquisition systems are operating worldwide.