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**For Immediate Release**

## ***InduSoft Expands its Factory Automation Connectivity Through Marketing Relationship with Software Toolbox***

HILTON HEAD ISLAND, SOUTH CAROLINA – March 13, 2000 - InduSoft Ltd. today announced a cooperative sales and marketing relationship with Software Toolbox. The relationship expands Indusoft's factory automation connectivity by combining InduSoft's HMI and SCADA products with Software Toolbox's IN-GEAR OPC Servers. Software Toolbox also will become a charter member of Indusoft's VIP Business-Solutions initiative, an Indusoft program for forging partnerships with complementary key players to provide an integrated solution for customers.

As part of its HMI and SCADA product on Windows 2000, NT, 95/98 and CE, InduSoft has hundreds of device-specific driver programs that communicate with various families of shop-floor controllers. Through this relationship with Software Toolbox, InduSoft will add support for all the IN-GEAR OPC products to its HMI and SCADA solutions, including servers for Allen-Bradley, Modicon, Omron and GE Fanuc PLCs.

“Through our VIP Business Solutions initiative, InduSoft is forming alliances with providers of complementary products that offer customers complete solutions,” said E. T. Roland, CEO and President of InduSoft. “With Software Toolbox’s extensive support for factory automation connectivity through their OPC Server products, we will offer customers another important component for ensuring reliable industrial communications.”



Software Toolbox's IN-GEAR OPC Servers for Windows CE and Windows 2000/NT/95/98 are high-performance, native 32-bit OLE servers for process control based on the OPC Data Access 2.0 and 1.0 specifications. They provide connectivity to PLCs via TCP/IP Ethernet, PLC network, and serial connections in a single cost-effective product. For example, a single IN-GEAR OPC server can be used to access Allen Bradley ControlLogix, PLC5, SLC500, SLC5xx, and MicroLogix PLCs through TCP/IP Ethernet, DH-485, DH Plus, and DF1 serial protocol connections.

InduSoft's full-scale Windows 2000/NT/95/98 supervisory control and monitoring system and its Windows CE HMI are already used in more than 4,000 installations worldwide. These packages offer a comprehensive solution that includes an object-oriented database, math functions, report generation, archiving, alarms, and batch recipes. Existing applications include embedded machine and process controls, servo drives, control panels, human-machine interfaces, SCADA, data collection, maintenance terminals, machine parameter adjustment and mobile process supervision.

The cooperative relationship between these two companies will allow customers to integrate and communicate with more devices on the plant floor. "We are pleased to be working with InduSoft to deliver robust, integrated total solutions to customers and to be selected as part of the InduSoft VIP Business Solutions program," said John Weber, Software Toolbox's President and CEO. "InduSoft's HMI and SCADA package using their OPC client complements the IN-GEAR OPC Server well."

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#### About Software Toolbox

Founded in 1996 to address the growing need for a single source for industrial automation users to find, evaluate, purchase, and get support for component software, Software Toolbox has over 500 products available for purchase via secure online transactions at [www.softwaretoolbox.com](http://www.softwaretoolbox.com) or by phone at 1-888-665-3678 or 704-849-2773.

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## About InduSoft

Founded in 1997 in the U.S., InduSoft develops and markets industrial software products for developing applications in process supervision, automation and control for Windows 2000 Windows, Windows NT and Windows CE. InduSoft has an installed based of more than 4,000 seats in a variety of industries-including automotive, chemical, pharmaceutical, and building automation. For further information about InduSoft and its industrial automation solutions, call 1-877-INDUSOFT, visit the company's web site at [www.indusoft.com](http://www.indusoft.com), or write to InduSoft, P.O. Box 164073, Austin, Texas 78716.